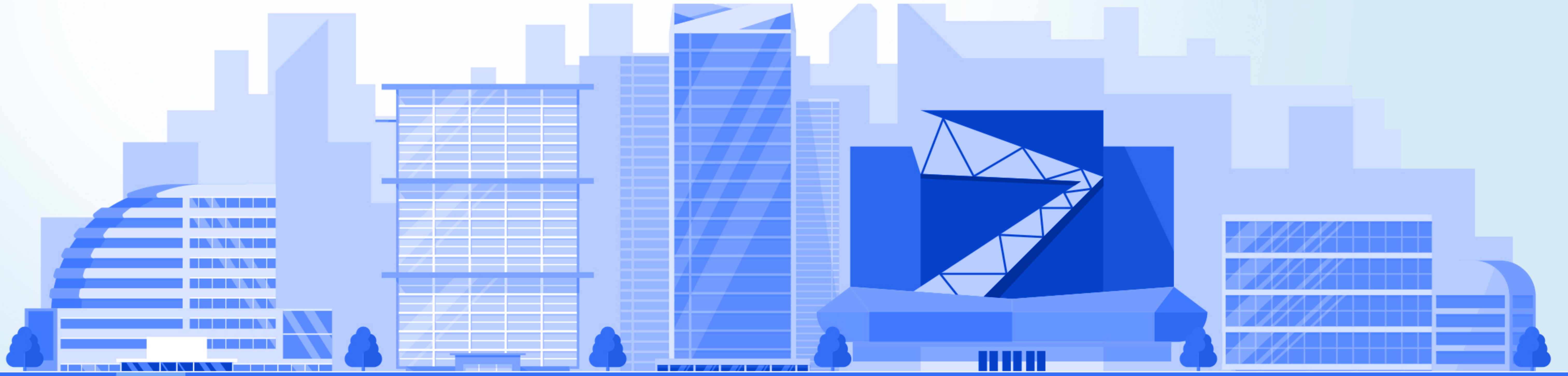


ACCELERATED TRANSFORMATION

Major North American City Sees 778% ROI on Their First 2 (Small) Apps

Large, complex government organizations are not always used to seeing fast results. All that changed with this major city of 1.5 million people. Working with Accelerated Focus, they accelerated their IT transformation after experiencing the power of OutSystems and a new agile Way of Working. The result? 7x their platform investment and \$1.4 million savings in less than 6 months



Accelerated Focus selected to pilot the OutSystems capability along with our Agile Product Delivery approach.

Accelerated Focus delivers a 5-week, fully functional Proof of Value (PoV) application for \$75k.

PoV application delivered 9 months faster and \$961k cheaper than the next best high-code alternative.

\$1,234,000

Project 1

High-Code Alternative Cost

\$105,215

OutSystems Cost

Customer invests \$150k in the Platform and an additional \$250k in proprietary Accelerated Focus Platform Adoption Services.

Accelerated Focus works with customer to define a custom Platform Adoption Strategy and Plan for OutSystems.

Accelerated Focus works with the customer to create awareness, demand and a pipeline of additional projects. Interest is so high customer upgrades license from 200 users to 2000.

Accelerated Focus helps customer implement new Ways of Working, and setup and enable an OutSystems Center of Excellence (CoE).

Accelerated Focus delivers 2nd project in 45 business days, driving an additional \$533k in savings & business value.

Estimated Low Code RoI



Customer reaps \$1.9m savings on 782% ROI in 6 months and growing!